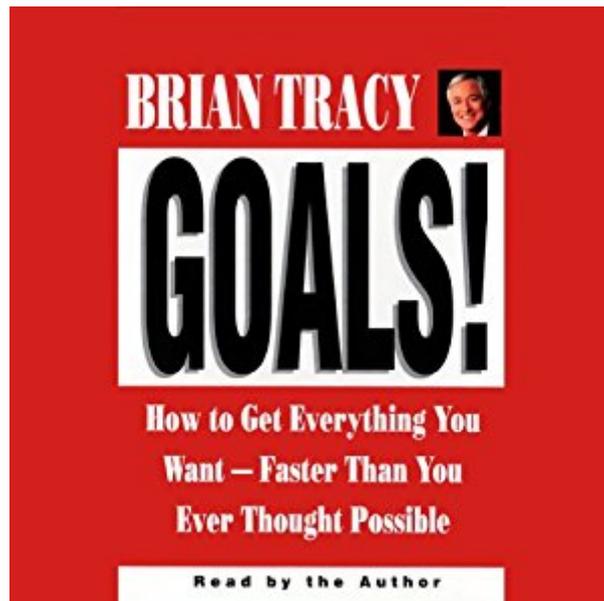


The book was found

Goals! How To Get Everything You Want Faster Than You Ever Thought Possible



Synopsis

Hundred of thousands, even millions, of men and women have started with nothing and achieved great success. Renowned leader Brian Tracy presents the essential principles you need to know to make your dreams come true. Here is the simple, powerful, and effective system for setting and achieving goals. Accomplish any goals you set for yourself, no matter how big. Discover how to determine your own strengths, what you truly value in life, and what you really want to accomplish in the years ahead. Learn a system for achievement that you will use for the rest of your life. Now is the time to take charge of your own life with these practical and proven methods for success. This is the most complete book on setting and achieving goals ever written. It is based on more than 20 years of research and speaking to people throughout the U.S, Canada, and 22 foreign countries.

Book Information

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Customer Reviews

Tracy's colorful quips and cheerleading helps people think in big, exciting terms. In the first three chapters, he quotes or cites himself, sales trainer Tom Hopkins, Mark McCormack, Victor Frankl (founder of logotherapy), Aristotle, Stanford University, billionaire H. L. Hunt, motivational speaker Zig Ziglar, Alexander Graham Bell, Eleanor Roosevelt, Buddy Hackett, Gary Zukav, James Allen, Edward Banfield, peak performer Charles Garfield, and Peter Drucker - an eclectic mix of anecdotes and attributions. But there is not much substance or structure. There are plenty of clichés like, "How do you eat an elephant?" Answer: "One bite at a time." He is brief if a bit too cheerful. For example, in Chapter Six, "Decide your major definite purpose," his short paragraphs include headings like "Activate your Reticular Cortex," "Red Sports Car," "Achieve Financial Independence,"

"Keep Your Feet on the Ground," "Don't Sabotage Yourself," and "Be Willing to Pay the Price." He recommends writing goals in the present tense but including a deadline, creating awkward conceptualizations of this sort: "I earn an average of \$5,000 a month by December 31." You need to be persistent but flexible, full of dreams but also practical. Dependability is your most important trait but there are many others cited as important, key or critical: your ability to set goals and make plans, a sense of control, the practice of single handling, dedication, vision, visualization, e.g., "ability to visualize is perhaps the most important faculty that you possess."

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